Investment Landscape (Romania)

Financing: Services / Support

Finance and Investment Service Providers & Supporting Entities

e.g
Invest EU Fund and
Advisory Hub, the
Stock Exchange,
Index Providers and
Engagement
Providers

Financing & Investment Entities

Government & Quasi Government (National Governments, State owned utilities, Pooled municipal financing)

Asset Owners

(Systematic Investment)
Pension Funds, Private Clients,
Foundations, Insurance
Corporations

Asset & Wealth Managers (Thematic Funds)

Active Funds & Passive Funds

Banks

Investment Banks Commercial Banks

3

Real Economy

(Listed/Unlisted Companies, Real Estate & Infrastructure, Cooperatives, Private Consumers/Residents, Pooled Municipal Financing, Philanthropic Organisations)

Supply & Demand Roles

Supply: National Government, Utilities, Quasi Govt Organisations **Demand**: National Government, Utilities, Quasi Govt Organisations

Supply: Asset Manager, MDBs, Corporates Demand: Institutional & Private

Supply: Asset Manager, MDBs, Corporates **Demand**: Institutional & Private

Supply: Asset Managers, Investment Banks & Issuers (Corporates, Sovereigns) **Demand**: Institutional & Private Investors and Asset Managers

Supply: Various Demand: Various Green Bonds Mortgages & Real Estate Direct investment Venture Capital Insurance Performance Contracting Adaptation Funding & Financing Solutions (AFFS)

Grants & Concessional Loans Municipal Financing Tariffs State Bank - Green investment

Transformative Capital Blended Finance

Thematic Equity Funds Non-Thematic Equity Funds Blended Finance Real Estate

Bonds Green Bonds Mortgages Real Estate Direct investment

Community Finance Green Development Corporation Land Value Capture Donations Impact investment

3

Banks and

Financial

services

providers

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ADAPTATION INVESTMENT LANDSCAPE / ALBA IULIA

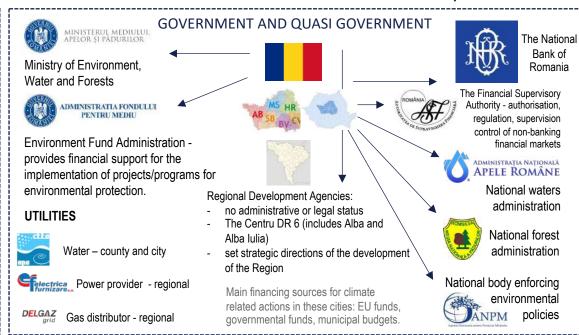
REAL ESTATE & DEVELOPERS



- committed to sustainable and energy efficient solutions to real estate
- Portfolio: retail assests, residential projects, other real estate



- 2030 sustainability strategy
- Adaptation to SDG goals
- Romanian-owned construction company, privately held
- the leading general contractor in Transylvania and also ranks among the top construction companies in Romania.



ASSOCIATIONS



represents the interests of the 216 cities in Romania.



represents the interests of the municipalities in Romania.



Coalition group of NGOs for the sustainable development of Romania and the involvement of civil society in the process

NGO

national level advocacy and research organization focused on climate change

PENSION FUNDS



S GENERALI











Pension funds in Romania operate within the framework of the country's pension system. They provide additional retirement income beyond the state pension provided by the first pillar. They offer individuals the opportunity to accumulate savings which are then invested to generate returns that contribute to their retirement income. The funds can be managed by an insurer or pension fund.

Mandatory Private Pension Funds (Pillar II): Employees contribute a portion of their salary to private pension funds, which are privately managed and regulated entities.

Voluntary Private Pension Funds (Pillar III): These are optional pension funds. Contributions to Pillar III funds are also invested and managed by private pension fund managers.

INSURANCE



- Sustainability rogramme includes climate change mitigation
- SFDR Disclosure
- committed to sustainability.
- Sustainability strategy in place
- SFDR Disclosure
- committed to sustainability. Sustainability strategy in place
- Adaptation to ESG criteria



UNIQA

WGRAWE

Groupama

- committed to sustainability
- CSR strategy including climate issues
- Guide for Environmental responsibility



- committed to sustainability
- committee in charge for CSR strategy including climate issues









BANKS

BANCA TRANSILVANIA BT

Involved in green financing. In a partnership with IFC and the World Bank for the development of innovative products. Have 7 types of green loans, covering RE production, energy efficiency, and adaptation to climate change.

Green Asset Ratio mandatory to calculate ESG reporting.

Green bonds.

INTESA M SANPAOLO

Policies, plans, roadmaps, strategies for adaptation and resilience to climate change. ESG reporting.

Climate neutral own operations with a reduction objective and net zero portfolio for customers for the credits granted. Strategic objective at group level to support the green transition for BCR and its customers. Adaptation to a resilient business model, Goals: reaching 25% green loans in the portfolio by 2026. Member of the Net Zero Banking Alliance Commitment to have a climate-neutral credit portfolio by 2050.

ING 🌬

according to those surveyed for Belgium; it is a group policy; part of the NetZero Alliance part of the NetZero Banking Alliance; offers UniCredit green financing = green loans and does

sustainability reporting;

BRD

founding members of the Climate Change Summit, offers green financing; does sustainability reporting and ESG reporting;

mentions a green financing line for green CEC Bank activities: circular economy, production of construction materials, and other activities;



green financing, green and sustainable bonds, sustainability reporting and ESG reporting; supports ClimAccelerator;



green and sustainable lending, sustainability reporting otobank and ESG reporting